

Costs go up and revenues are down:
We can assist you!

Attend the

REIMBURSEMENT AND CODING WORKSHOP

A full day of advanced Cardiology coding for
physicians and staff to be given by
Terry Fletcher, BS, CPC, CCS

Note:
New Location!

Tuesday, May 5, 2009
9:00 am - 4:00 pm
Doubletree Hotel
Westborough, Massachusetts

Special Section: 350+ 2009 Diagnosis Coding Update introduces new and revised codes that impact cardiology. We'll review those changes and bring the latest from 750 - CPT changes for 2009.

Sponsored by the Massachusetts Chapter of the
American College of Cardiology

Seminar Highlights

Correct reimbursement from Medicare, managed care and indemnity payers.

- Correlating your coding. Prospective payment means making those diagnoses count! Don't lose out on money that's rightfully yours. The proposed new guidelines will be discussed.
- Document and code for what you do. You must code from clear and concise procedure notes to withstand any carrier question or audit. We will show you how to do it.
- Modifiers. A key to opening the door to accurate reimbursement: Interpreting the new definition of the -25 modifier could mean an increase or decrease in your revenues. It depends on your understanding of and working with the new guidelines. We'll explore how they affect billing cardiology services.
- Level of service requirements are being revised. Many cardiology specific procedure codes and definitions have changed.
- We'll give you the latest changes for cardiology in 2009.

Learn cardiology coding techniques that work!

Advanced information on the changes in Medicare billing and the new coding requirements.

You will learn how to use both Volumes I & II to code ICD-9 CM diagnoses correctly. Coding to the highest degree of specificity is required for accuracy and payment. The "V" and "E" codes - when to use them for less billing hassle. How to include narrative "Rule Outs" in medical record documentation to improve reimbursement. There are many 2009 ICD-9 changes.

Guidelines for HCPCS coding: We'll show you when to use each level. Use all of the coding extras: modifiers, special procedures and reports, coding ICU visits and your special needs.

Advanced cardiology coding techniques

- EECF Plethysmography, T-Waves Alternans: When to bill -- the new guidelines.
- Getting paid on the first insurance form submission. Learn what works! It is different between private, government and managed care insurers. Be aware of computer audits on ICD-9 vs. CPT in Medicare's correct coding policy. You'll learn how to cut down on payment turnaround time.
- Non-Selective Cath Placement Rules.
- Beginning October 2008 there were over 350 new, revised or deleted ICD-9 codes. This is the biggest change in five years. We'll have the latest for you on over 750 CPT changes as well.

We provide answers

- Does Medicare's "Pay for Performance" work for cardiology?
- We bill Medicare electronically and heard we can now list up to 8 diagnoses. Is it true?
- Can I bill for three or more stents in the same vessel?
- Our practice does a lot of consults. Sometimes the patient is seen for two or three follow-up visits. Should the extra visits be considered part of the consulting process or should they be billed using a different visit code?
- Can I bill for the S&I's (93555 & 93556) for each injection procedure during a heart cath?
- Our office has problems coding concurrent care. Is there a secret to getting paid correctly the first time without delays?
- My physician is making aorto-iliac injections. How do I code for these?
- What's the best way to get reimbursement on an echocardiogram when the result is a normal test?
- What's your suggestion on getting paid for a bilateral iliofemoral injection procedure?
- Visit and procedure on the same day - How do I code? Is there a modifier issue?

Learn how to...

Handle special cardiology situations including:

- Electrophysiology changes
- Proper reimbursement for echocardiograms with Doppler and color flow scans
- Pacemaker monitoring (telephone or in-office); single or dual chamber follow-up guidelines
- Complete coding for heart catheterizations done at same session as angioplasty; what to charge for and what not to charge
- How to get properly reimbursed for critical care
- Radiology supervision codes
- Coding different "approaches" for stents and plasties

Terry Fletcher, BS, CPC, CCS



Terry Fletcher, BS, CPC, CCS joins us in her 22nd year in Healthcare. She is the Executive Chair of the Local Chapters Board of Directors for American Academy of Professional Coders (AAPCCA), as well as a previous National Advisory Board member. Terry is a McVey Seminar Leader, as well as an educator for The Coding Institute and Medlearn, Inc. She teaches over 100 specialty coding seminars annually and is an on-site practice consultant for physician offices around the country. Ms. Fletcher holds

a bachelor's degree in economics and multiple certifications in coding: CPC, CCS-P, CCS, CMSCS, CCC, CEMC and CMC.

Bring examples of your coding and reimbursement problems. We'll find the specific cardiology solutions together. Please bring your ICD-9 and CPT books.

Massachusetts Chapter American College of Cardiology
P. O. Box 486
Swansea, MA 02777
(508) 695-5586

Registration Form

Please use a separate form for each registrant.
Registration fee includes workbook, lunch and continental breakfast.

Massachusetts Chapter American College of Cardiology Coding Workshop
May 5, 2009 | 9 am - 4 pm | Doubletree Hotel | 5400 Computer Drive | Westborough, MA

- Massachusetts Chapter ACC members and their staff fees are \$230.00 per person.
- Non-members and their staff fees are \$260.00 per person.

Name: _____

Registrant's Title: _____

Name of Doctor/Group/Clinic: _____

Street Address: _____

City: _____ State: _____ Zip code: _____

Telephone: _____ Registrant's Email: _____

Method of Payment: Visa MasterCard Check Enclosed (*Payable to MCACC*)

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*Clip registration form and mail to MCACC, P. O. Box 486, Swansea, Massachusetts 02777; fax to (508) 643-0141; or telephone (508) 695-5586. **A CONFIRMATION LETTER WILL NOT BE SENT.***

Don't forget to bring your ICD-9 and CPT books. Please arrive for registration between 8:30 and 9 am.
Continental breakfast available from 8:30 - 9 am. The program is from 9 am to 4 pm.

Directions to the Doubletree Hotel

5400 Computer Drive ▪ Westborough, MA ▪ Tel: 508-366-5511 ▪ Fax: 508-870-5965

From Boston/Logan Airport: Follow signs to the Mass Turnpike (I-90) West, take exit 11A (Route 495 North). Take Exit 23B (Route 9 West) to Computer Dr/Research Dr exit (first exit off Route 9), bear right at the end of exit, drive 1/2 mile and the hotel is on the left at the top of the hill.

From Worcester: Route 9 East to Computer Dr/Research Dr exit. Take a right at the first set of lights onto New Flanders Road; bear right onto Computer Drive, head straight through the third set of lights, drive 1/2 mile and the hotel is on the left at the top of the hill.

From Sturbridge: Mass Turnpike (I-90) East to Exit 11A, I-495 North to Exit 23B (Route 9 West) to Computer Dr/Research Dr exit. Bear right at the end of the ramp, drive 1/2 mile and the hotel is on the left at the top of the hill.

From I-495 North or South: Exit 23B (Route 9 West) to Computer Dr/Research Dr exit, bear right at the end of the ramp. Drive 1/2 mile and the hotel is on the left at the top of the hill.